



MANAGEMENT - Bachelor of Science

**Transfer Courses: (Total 57 credits)**

UWSP COURSE	MID-STATE BUSINESS MANAGEMENT COURSE	Credits Granted
<b>GENERAL EDUCATION</b>		
English 101 or 150 – Freshmen English (3 cr.)	10801136 - English Composition 1 (3 cr.)	3
Human Dev 265 - Wellness Course (WLN) (3 cr.)	10809188 – Developmental Psychology (3 cr.)	3
Communications 101 – Fund. Of Oral Comm. (3 cr.)	10801198 - Speech (3 cr.)	3
Social Science (SS) / U.S. Diversity Course (USD) (3 cr.)	10809172 - Introduction to Diversity Studies (3 cr.)	3
		<b>12 credits</b>
<b>MANAGEMENT MAJOR</b>		
<b>BUSINESS CORE COURSES</b>		
Math 255 – Elem. Statistical Methods (QL) (3 cr.)	10804189 - Introductory Statistics (3 cr.)	3
Business 100 – Introduction to Business (1 cr.)	10102101 – Intro to Business (3 cr.)	3
Economics 110 – Principles of Macroeconomics (SS) (3 cr.)	10809195 - Economics (3 cr.)	3
Accounting 210 – Intro to Financial Accounting (3 cr.)	10101111 Accounting 1 AND 10101113 Accounting II (6 cr.)	3
Business 325 – Organizational Behavior (3 cr.)	10102138 – Organizational Behavior (3 cr.)	3
Business 330 – Principles of Marketing (3 cr.)	10104102 – Marketing Principles (3 cr.)	3
Business 340 – Business Law and Ethics (IS) (3 cr.)	10102103 – Bus. Law & Ethics or 10102104 – Bus. Law (3 cr.)	3
<b>MANAGEMENT CORE</b>		
Business 324 – Human Resource Management (3 cr.)	10196193 – Human Resource Management (3 cr.)	3
<b>MANAGEMENT ELECTIVES</b>		
Business 321 – Entrepreneurship (3 cr.)	10102131 – Entrepreneurial Management (3 cr.)	3
Business 329 – Project Management (3 cr.)	10196188 – Project Management (3 cr.)	3
<b>GENERAL BUSINESS ELECTIVES</b>		
Bus 3xx – Managing for Quality (3 cr.)	10196192 – Managing for Quality (3 cr.)	3
		<b>33 credits</b>
<b>GENERAL UWSP ELECTIVES</b>		
Bus 2xx – Employment Law (3 cr.)	10102110 – Employment Law (3 cr.)	3

Bus 2xx – International Business (3 cr.)	10102180 – International Business (3 cr.)	3
Bus 2xx – Business Decision Making (3 cr.)	10102160 – Business Decision Making (3 cr.)	3
Bus 3xx – Supervision (3 cr.)	10196191 – Supervision (3 cr.)	3
		<b>12 credits</b>
	<b>TOTAL TRANSFERRED CREDITS</b>	<b>57</b>

**REQUIRED COURSES: (Total 64-70 credits)**

The following coursework will be required to obtain the Bachelor of Science in Management:

UWSP REQUIREMENT	UWSP COURSE	Credits
<b>GENERAL EDUCATION</b>		
Written Communication	Engl 202 – Sophomore English	3
Arts (ART)	Choose from designated classes	3
Humanities (HU)	Choose from designated classes	3
Historical Perspectives (HP)	Choose from designated classes	3
Natural Sciences (NS)	Choose from designated classes	3
Additional ART/HU/HP/NS	Choose from designated classes	3
Global Awareness (GA)	Can be satisfied with above classwork	0 - 3
Environmental Responsibility (ER)	Can be satisfied with above classwork	0 - 3
Interdisciplinary Studies (IS)	Satisfied with Bus 340 as part of major	0
Experiential Learning (EL)	Satisfied with Bus 497 as part of major	0
		<b>18-24 credits</b>
<b>MANAGEMENT MAJOR</b>		
<b>BUSINESS CORE COURSES</b>		
Math for Social Sciences or Applied Calculus	Math 109 or 111*	4
Principles of Microeconomics (SS)	Econ 111	3
Introduction to Managerial Accounting	Acct 211	3
Written Communication for the Business Professional	Bus 300	3
Oral Communication for the Business Professional	Bus 301	3
Principles of Finance	Bus 350	3
Principles of Production	Bus 360	3
Management Information Systems	Bus 370	3
Principles of Business Analytics	Bus 380	3
Internship (EL)	Bus 497	3
Management Capstone	Bus 480	3
<b>MANAGEMENT CORE</b>		
Business Leadership for Managers	Bus 322	3
Organizational Theory	Bus 326	3
<b>MANAGEMENT ELECTIVES</b>		
Focused Management Elective	Choose from designated classes	3
<b>GENERAL BUSINESS ELECTIVES</b>		
SBE Elective	Choose from any course in the SBE, 200-level or above	3
		<b>46 credits</b>
	<b>TOTAL REMAINING CREDITS</b>	<b>64-70</b>

\* Will need to test in or take pre-requisite