

Mid-State Technical College AAS Business Management to
Lakeland University BA Business Administration with Management emphasis

Course list, Business Management degree requirements			Course List at Lakeland University		
Course Number	Course Title	Credits	Course Number	Course Title	Credits
10102101	Intro to Business	3	BUS 150	Pathways to Success: An Introduction to Business	3
10103106	Microsoft Office - Introduction	3		Elective	3
10102138	Organizational Behavior	3		Elective	3
10196193	Human Resource Management	3	BUS 380	Human Resource Management	3
10102110	Employment Law	3		Elective	3
10196191	Supervision	3	BUS 330	Management Principles	3
10102131	Entrepreneurial Management	3	BUS 455	Entrepreneurial Management	3
10196189	Team Building & Problem Solving	3		Elective	3
10102104	Business Law	3	BUS 410	Business Law I	3
10102180	International Business	3	BUS 284	Principles of International Business	3
10104102	Marketing Principles	3	MKT 350	Marketing Principles	3
10102121 OR 10101140	Finance & Budgeting OR Accounting 1	3	ACC 210	Elective OR Financial Accounting Principles	3
10102160	Business Decision Making	3		Elective	3
10196192	Managing for Quality	3		Elective	3
10196188	Project Management	3		Elective	3

Course list, General Education degree requirements			Course list at Lakeland University		
Course Number	Course Title	Credits	Course Number	Course Title	Credits
10809196 OR 10809122 OR 10809172	Intro to Sociology OR Intro to American Government OR Intro to Diversity Studies	3	SOC 100 OR POL 221 OR SOC 210	Intro to Sociology OR American Government OR Majority-Minority Relations	3
10801136 OR 10801195	English Composition 1 OR Written Communication	3	GEN 110	Composition I: Academic Writing	3

10801198 OR 10801196	Speech OR Oral/Interpersonal Communication	3	COM 111	Fundamentals of Public Speaking	3
10804107 OR 10804118 OR 10804189	College Mathematics OR Intermediate Algebra with Applications OR Introductory Statistics	3-4	MAT140 OR MAT140 OR MAT 220	Advanced Algebra OR Advanced Algebra OR Probability and Statistics	3
10809195	Economics	3	ECN 235	Macroeconomics	3
10809198 OR 10809188	Intro to Psychology OR Developmental Psychology	3	PSY 200 OR PSY 330	General Psychology OR Human Growth and Development	3

Business Management Credits Accepted	45 credits
General Education Credits Accepted	18 credits
Total Credits Accepted	63 credits

Courses to Complete at Lakeland University		
Course Number	Course Title	Credits
GEN 112	Composition II: Argumentation and Research	3
GEN 3XX	Core II: Exploring Human Condition	3
GEN 4XX	Core III: Shaping the Future	3
ACC 210 *	Financial Accounting Principles	3
ACC 220	Managerial Accounting Principles	3
BUS 265	Personal Finance	3
BUS 340	Principles of Business Finance	3
BUS 491	Business Policy and Strategy (WI)	3
ECN 230	Principles of Microeconomics	3
MAT220 *	Probability and Statistics	3
	Two of the following:	3
BUS445	Logistics and Supply Chain Management	3
BUS 492	Organizational Leadership	3
EXP 100 AND BUS 400	Professional Protocol AND Business Internship	3
MKT 425	Retail Management	3
	Electives needed to reach the 120-credit minimum	27-28
Total credits to complete at Lakeland University:		55-61

* Dependent upon courses chosen at WTCS