

Jared Winters

2215 Bluffs Avenue, La Crosse, WI 53913 • (608) 356-2894 • jwinters@blazermail.com

Profile

A talented, highly competent technical college EMT graduate with excellent communication, analytical thinking and problem-solving skills. Experienced at working successfully in high-stress environments; recognized for ability to think well under pressure and remain calm in defusing emotionally charged situations. Flexible and adaptable; able to embrace change and readily adjust to shifting priorities.

Core skills:

Emergency Response • Medical Terminology • CPR • First Aid • Interpersonal Communications
Managing High-Stress Situations • Collaboration & Teamwork • Leadership & Training

Education & Certifications

MID-STATE TECHNICAL COLLEGE, Wisconsin Rapids, WI 2011

Technical Diploma – Emergency Medical Technician (Basic)

- GPA: 3.72
- Notable activities: Completed 10 patient care contacts (5 above minimum requirement); completed clinical experiences at Oakcrest Hospital and Coulee Region Ambulance in La Crosse.

CLARK COLLEGE, La Crosse, WI 2007

Bachelor of Science degree in Criminal Justice

Certifications: National Registry of Emergency Medical Technician, CPR and Advanced First Aid.

Work Experience

RENEWAL HOME, Onalaska, WI 2007–2009

Residential Treatment Technician

Provided monitoring, intervention and general support assistance at this residential treatment center for teenage youth struggling with emotional disorders, difficult social relationships, drug or alcohol abuse, and other challenges.

- Gained proficiency in using intervention and communication skills to successfully de-escalate confrontational situations.
- Successfully completed employer training program in resident communications and management.
- Created engaging activities to support residents' social development and to help them learn to build trustworthy relationships.
- Taught and modeled honesty, courtesy, manners, public behavior and respect for others.
- Co-facilitated life skills and team building activities.
- Completed all required documentation accurately and on time using the organization's proprietary software program.
- Suggested and implemented a number of initiatives to improve service delivery and overall quality of the residents' experience.

MARTINSON FURNITURE, La Crosse, WI 2000–2003

Sales Associate

Performed a range of sales and customer service tasks for this regional furniture and appliance store.

- Assessed customers' needs and recommended product solutions.
- Contributed to solid growth performance through consultative sales skills including the ability to listen and see purchasing decisions from the customer's point of view.
- Well regarded for proficiency in rapidly assimilating new product and market knowledge.
- Entrusted with mentoring and training new sales hires; often called on to answer technical questions about products.